

Location

Iran

Locality

Main Office,Tehran,Iran

Job description

- Develops market / business plans and sales strategy for designated market that ensures attainment of sales targets.
- Prepares action plans for effective search of sales leads and prospects.
- Initiates and coordinates development of action plans to penetrate new markets.
- Assists in the development and implementation of marketing plans as needed.
- Provides timely feedback to senior management regarding performance.
- Maintains accurate records of all pricings, sales, and activity reports.

- Creates and conducts proposals, tenders and quotations presentations.
- Controls expenses to meet budget guidelines.
- Adheres to all company policies, procedures and business ethics codes.
- Develop and maintain customer relationships and identify customer needs ensuring provision of excellent service.
- In charge of contract negotiation and follow up the delivery and payment collection.
- Other duties as may be assigned by the supervisor

What we expect from you

- Bachelor degree, major in engineering related;
- At least 3 years sales working experience in industry company;
- Solid English skills, in reading;
- Solid MS office skills(word, excel, PPT);
- Active mind, highly committed, team player and very good organizational and communication skills;

- Aggressive and can work well under pressure;

Additional information

- Female

Contact

Any interested parties, please send applications indicating the position applied to:

E-mail: resume@romackcrane.com

Tel: +98-21-88195812